CRANE WORKED EXAMPLE - SOURCES READ 12 OCT 2026

Crane: a certified support-service pursuit

A dated government-work example

W519TC-27-Q-SEC1 concerns Electronic Security Systems at Crane Army Ammunition Activity, Indiana ZIP 47522. It is a total small-business set-aside under the reported security-systems classification 561621. The notice, seven wage-determination pages, four site-access pages, one pricing sheet and 24 performance-work-statement pages were read on 12 Oct 2026.

Open the official notice and documents

Why this case

It connects manufacturer authorization, individual qualifications, project evidence, rapid response, cost and payment. Historical Indiana awards are separate; no incumbent or recompete linkage is asserted. Conflicting source instructions require written clarification.

Milestones and periods

Mandatory site visit: 19 Oct 2026, 09:00-11:00 EST as printed; confirm the intended local clock. Site-access instructions require each visitor information package at least 72 hours beforehand, the specified form and proper identification. Do not fill box 30 until arrival at the visitor center (site instructions p1).

Questions: 27 Oct 2026. Quote and pricing matrix: 6 Nov 2026, noon Central, by the notice email route. Include the specified solicitation subject and requested identifiers; quote validity is 60 days. Verify submission and receipt.

Base: 365 days after award. Option-day ranges: 366-731; 732-1,097; 1,098-1,463; 1,464-1,829. Actual dates are set at award. Confirm the price basis against the estimated phase table and contract references rather than silently rewriting the dates.

Use the current assistant setup guides

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Separate company and individual proof

Company authorization and experience

PWS pp3-6: prime and/or subcontractors must hold the stated DAQ-listed Value Added Retailer route. Valid DAQ manufacturer certificates accompany the proposal and remain current through options. Company experience: two years on the SMS software front end and at least three years ICIDS IV/SMS experience. SMS SCIFs on an ICIDS III StarWatch system do not qualify for that front-end requirement.

SMS is the named security-management platform; ICIDS is the Integrated Commercial Intrusion Detection System. Use the exact manufacturer/platform versions in the source and the separate terms guide; do not treat generic trade experience as equivalent.

All six company experience scopes - PWS p6

1. Installation and configuration of SMS primary servers.
2. Installation and configuration of SMS device servers.
3. At least 75 ICIDS IV/SMS zone installations.
4. Installation of ICIDS IV/SMS remote poller multiplexers.
5. IP camera systems, digital storage systems and network hardware installation.
6. Automated gate installation and knowledge.

Staffing and role experience

PWS pp2-3 calls for four full-time DAQ SMS-certified technicians: one site manager/engineering technician, one electronics technician III and two technician II positions. The separate minimum-two response availability in PWS p4 does not replace those four positions.

Site manager: two years specified server/workstation experience, five years broader system experience and current administrator certification. Technician III: five years stated systems experience; technician II: two years. Role/access-dependent administrator and CompTIA conditions remain applicable. Read PWS pp2-3 and 11 for the exact certificates, tasks and timing.

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Check entry gates and source conflicts

Personnel access is its own proof category

PWS p11 requires a Tier 1 (T1) background investigation completed before installation access. PWS p17 states that contractor employees must be U.S. citizens. PWS p18 requires Common Access Cards (CACs) for the named site-manager/technician positions. Its separate initial-card discretion refers to a favorable fingerprint check and a successfully scheduled investigation; reconcile that with the completed-before-entry clause in writing.

T1 names a background-investigation level. CAC is the Department of Defense identification smart card for eligible personnel; it is not itself a blanket security-clearance or installation-access guarantee. Source-specific requirements and sponsorship still govern.

Government-project evidence

Notice Basis for Award: three completed government projects from $100,000 to $1,000,000. Retain contract number/value, scope, technical quality, cost control, timeliness, customer/management relations and small-business subcontracting achievements. A potential partner name is not qualifying proof or a commitment.

Obtain controlling written instructions

1. Evaluation: lowest-price-technically-acceptable summary versus best value with combined non-price factors significantly more important than price.
2. Credential timing: some role-specific six-month allowances (PWS pp2-3) versus the IA/IT at-award paragraph (p19).
3. Cybersecurity: mixed CMMC Level 2 certification/self-assessment wording, the 10 Nov 2026 condition and conditional self-assessment at award (p23). Confirm exact required status, clauses and timing.
4. Personnel entry, the printed EST site-visit clock, the legacy DUNS request, option-day ranges and fixed-price versus time-and-material references also need reconciliation.

CMMC means Cybersecurity Maturity Model Certification. The edited wording is a condition in this source; this resource does not resolve it or state a generally applicable legal rule.

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Price the actual response and workload

Response and restoration clocks - PWS p7

Certified initial service: within one hour of notification during principal duty hours. Certified off-hours personnel: on site within two hours after a failed-system work-order request. Under most conditions, systems should be restored within six hours after arrival. Intrusion-system failures shall be repaired within 24 hours after arrival. Notify the named liaison if any repair exceeds six hours or needs communication support.

Visits, phases and duty coverage

PWS pp6-8: monthly soft inspections, six-month full inspections, two semiannual alarm-zone preventive checks and six bimonthly core-equipment checks have distinct scope and records. PWS p1 describes 240 existing intrusion zones, not 240 card readers. PWS pp23-24 describes phased-in zones, anticipated Q1 FY2028 system completion and one-year installer warranty support. Confirm the priced quantities and retained contractor duties.

PWS p6 calls for a 40-hour normal workweek; p11 lists 06:00-16:30 Monday-Thursday core hours, excluding federal holidays, with emergency coverage continuing outside them. Ask for the intended staffing/coverage and price basis rather than deriving a replacement duty schedule.

Price inputs and template totals

Include qualified staffing/cover, manufacturer route, preventive work, travel, ready spares, repair records, reporting, equipment and applicable wage/fringe obligations. Use the attached wage determination to confirm applicable occupations and fringe obligations. The pricing template zero totals are unfilled calculations, not award values or free service.

Do not infer guaranteed option exercise, work volume, reimbursement or annual service price from the full contract horizon. Clarify source conflicts before committing a quote.

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Keep approvals, reports and cash visible

Parts and warranty - PWS p8

Replacement-part quotes above $350 require prior COR approval. COR means Contracting Officer Representative. Obtain the written email approval and include it as invoice support. Emergency/communication-failure phone approval requires written email follow-up. Parts must be new unless refurbished/reconditioned items receive approval; other-system parts must be equal or better in quality, size and capacity as specified. Purchased items become government property at acceptance.

The one-year warranty requires installed parts that fail within one year to be replaced without cost to the government. Maintain ready inventory and source/installation records. This actual warranty condition is separate from the unfilled pricing-sheet zeros.

Records, reporting and invoices

PWS p7: maintain each work-order report for one year, record completed orders daily, deliver the work record at monthly meetings and submit the monthly status report by close of business on the tenth workday. PWS p23: invoice services/parts for the prior month by the fifteenth through Wide Area Workflow (WAWF). The notice identifies Defense Finance and Accounting Service payment and routing instructions at award. An invoice deadline is not a promised payment date; do not assume Net 30.

Own a dated next move

Retain staff, certificates, project references, written clarifications, price inputs and cash needs with owners and dates. Separate verified source facts, any recorded Qualified Bid recommendation for the confirmed company profile and your own pursuit decision. A partner lead is not a committed team.

Ask Qualified Bid about your services, ZIPs and capacity

Who buys near me? What size work could I pursue? What may be coming next? Get the materials and continue broader business questions in the Qualified Bid space in The Assembly. App: Qualified Capacity on iOS/Android; desktop below.

Open The Assembly on desktop