PHYSICAL ACCESS CONTROL - SOURCES READ 12 OCT 2026

Find physical-access work worth pursuing

Start with your actual capabilities

Using Qualified Bid, research physical access-control services for [BUSINESS / SYSTEM CAPABILITIES], [SERVICE ZIPs] and [RADIUS]. Use FY2020–FY2026 through 30 Sep 2026, with FY2025 and FY2026 separately. Keep source and retrieval dates. Research alone does not change your company profile or record a decision.

Reported 561621 is a broader security-systems baseline shared with Fire & Security. Physical-description matches are a separate subset, not an exhaustive specialty market. Search installation, hardware and software classifications separately; do not add overlapping totals.

Three questions to pose in Qualified Bid

Who buys near me? Retain a sourced facility, purchased service, buying office, award identifier and location list.

What size work could I pursue? Compare positive funding, exercised and potential values with periods, eligibility, certified staff, response coverage and cash.

What may be coming next? Separate open bids, official forecasts and contract-end watch leads; verify timing, purchasing route and manufacturer conditions.

Current setup and dedicated assistant guides

Assistant workflows change. Use the screenshot-based connection process in your current guide and tutorial; menus and access depend on your account.

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Research the service area and read the measures

National to actual facility

Study national history, then state, reported city, ZIP and actual facility. Preserve five-character ZIPs and literal city spellings; deduplicate underlying award identifiers before combining places. Place of performance and contractor address are different. A quiet coded ZIP is not evidence of no future demand.

Keep the measure attached to the number

Awards with activity are distinct contracts/orders; actions are transaction records. Net obligations are funding less reductions, not invoices paid. Full exercised value includes exercised options; full potential adds unexercised options. Both may span periods and sites.

For recent size bands, use the first recorded action in the available history, positive net funding and potential above $1. For full-history exercised size, require positive funding, complete source histories and exercised value above $1; retain any specifically identified unresolved size exclusions separately. Excluded size records remain in historical funding/activity.

Explain zeros, negatives and location limits

Label a zero as its actual source or computed measure and say exactly which range or count includes it. Do not invent a business reason or use it as a free-service example. Negative obligations reflect net funding reductions; determine the specific reason from the actual transaction or notice before describing it. Verify tiny positive amounts against display rounding.

The U.S. physical-description subset is incomplete. Indiana has one eligible matched award per recent year; do not turn that small sample into a broad local specialty-size claim.

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Turn research into a sourced next move

Map the requirement to your proof

Read the current notice and every amendment/document. Separate company manufacturer authorization and experience, individual role credentials, personnel eligibility and completed project evidence. Map minimum certified staffing, response-clock starts, preventive cycles, phased-in zones, pricing units, parts approvals, reporting, invoicing and cash.

For Crane, retain all six company-experience scopes including at least 75 zone installations. Four full-time certified roles are separate from minimum-two response availability. U.S. citizenship, completed Tier 1 investigation and Common Access Card conditions are distinct proof categories. Ask for written clarification of source conflicts rather than choosing the easier paragraph.

Use and retain the resources

Use the copy-ready prompts, fresh market insights, five-page Crane worked case, evidence matrix, fillable pursuit worksheet and glossary with adjacent official links and QR codes. Keep sources, retrieval dates, owners, next actions and confirmed company facts. A lead does not establish committed staff or a team.

Start in Qualified Bid

The resources and broader conversations are in the Qualified Bid space in The Assembly. Ask questions and share what you are learning. Mobile app: Qualified Capacity on iOS/Android; desktop below.

The Assembly on desktop