Government electrical contract research guide

Turn a service area into a source-backed buyer research task.

Start with your business

Record the electrical services you actually deliver, operating states and ZIPs, available technicians, equipment, travel limits and schedule capacity. Separate company registration and certifications from evidence still to obtain.

Connect the assistant you use

Follow the current Claude, ChatGPT or Codex guide at https://qualifiedbid.qualifiedcapacity.com/learn/. Describe your real services and operating area, and confirm the profile used for a tailored recommendation. Labels and controls vary by surface; follow the guide for that surface.

Research in order

1. Read the broad national category and its date/value basis.

2. Narrow to reported state, city and ZIP labels, then verify the actual facility and purchased service.

3. Identify the contracting office separately from recipient and performance addresses.

4. Compare complete historical award periods and funding with your delivery capability.

5. Separate a current solicitation from a dated forecast or contract-end lead.

Use the three business questions

1. For my electrical services [services], operating area [states/cities/ZIPs] and delivery constraints [people/equipment/travel], who buys nearby? Separate reported performance-location labels, the actual facility, recipient and contracting office. Give the purchased service, source dates and evidence; do not treat an address as proof of reachable local demand.

2. For my electrical services [services], crew and equipment [capacity], operating area [places], schedule [limits] and cash constraints [payroll/supplier terms], what size and type of work could my business pursue? Compare actual purchased scope, qualifications and delivery needs with complete historical award identities, full-period funded/exercised/potential values and material changes. Keep mixed trade services and options explicit; do not annualize a multi-year value or infer eligibility from the title.

3. What may be coming next for these services? Separate current notices, dated published forecasts and contract-end leads. For each, give the currentness evidence, access route, eligibility questions and what remains unknown. An end date alone does not establish completion or a rebid.

Keep the evidence

For each useful record, save the source URL, source date, notice or award identity, document/version/paragraph, value basis, period, uncertainty and next action. Ask which documents were actually read. An unread attachment needs official-source follow-up; a source link is not a claim that the contents were read.

Cleveland location example

The dated case is at Louis Stokes Cleveland Veterans Affairs Medical Center, 10701 East Boulevard, Cleveland, OH 44106. The retained cover/contracting-office ZIP 44131 is not the actual facility ZIP. Verify current instructions before any pursuit.

The retained category is reported NAICS 238210, Electrical Contractors and Other Wiring Installation. NAICS means North American Industry Classification System. This includes telecom, alarm and network wiring as well as power work. It is not a pure-power census and is not additive to the Fire/Access lesson.

Seven fiscal years, 1 Oct 2019-30 Sep 2026; checked 10 Oct 2026. Fiscal 2026 is provisional. Defense Department and Army Corps reporting can lag by up to 90 days. Aggregate funding totals and rankings use net obligations: funding after reductions, not invoices, revenue or available bids. Separately labeled exercised and potential award values use their stated full-period basis.

Connect and continue

Research in Qualified Bid. Bring questions and learning to its Qualified Bid space in The Assembly, through the Qualified Capacity app on iOS or Android or the desktop link.

Current connection guides

The Assembly desktop