# Plumbing: key terms and learning links

## Research and the business decision

Read each meaning with its practical use and limit. General official learning references were checked 16 Oct 2026; that check does not refresh the dated 10 Oct case. Links are learning resources, not proof that a new bid is open.

## 01. Qualified Bid

Meaning. A research service used through a connected assistant, with source-backed answers and profile-based recommendations distinct from the business owner's decision.

Use it. Research buyers and requirements, inspect cited evidence, and confirm a profile before treating a recommendation as company-specific.

Keep the limit. Product explanation, not a federal procurement definition. A research answer is not a bidder qualification or a case-specific recommendation. Follow the current guide for your assistant at the learning site.

## 18. Bid / Team / Watch / Skip

Meaning. Qualified Bid's four explanatory recommendation labels and the business's possible next moves: pursue, explore a capability partner, monitor a condition, or pass on a mismatch.

Use it. Separate a recorded recommendation from the owner's decision; verify any partner's actual agreement, capability, eligibility, schedule and economics.

Keep the limit. These are product and lesson labels, not four formal FAR acquisition outcomes. No case-specific recommendation, company qualification or partner commitment is created by this guide.

## Official topic references

Reference 01: Qualified Bid - research and Bid/Team/Watch/Skip descriptions
https://qualifiedbid.qualifiedcapacity.com/#calls

Reference 16: FAR 9.601 - Contractor team arrangement definition
https://www.acquisition.gov/far/9.601

Scan the matching topic reference above



**Reference 01**

# Plumbing: key terms and learning links

## Historical contracts and funding

### 02. Historical award

Meaning. A recorded government contract or order and its history, rather than an open request for a new quote.

Use it. Use prior purchases to investigate buyers, services and scale; separately verify any current solicitation.

Keep the limit. Contract/order scope only for this episode. A historical record is not evidence that a new procurement is open.

### 03. Net obligations

Meaning. Government funding commitments less reductions in the selected reporting period.

Use it. Distinguish funding changes from cash outlays, contractor revenue and the price your firm should quote.

Keep the limit. The selected-period sum is the episode's measure, not a lifetime total unless the window contains all relevant actions. Negative entries are not silently removed.

## Official topic references

Reference 02: USAspending - Federal Spending Guide (updated 26 Apr 2023)
https://www.usaspending.gov/data/Federal-Spending-Guide.pdf

Reference 03: FAR 13.004 - Legal effect of quotations
https://www.acquisition.gov/far/13.004

Reference 04: DFARS PGI 204.6 - Contract Reporting; amounts/dates/purchaser/place-of-performance instructions
https://www.acquisition.gov/dfarspgi/pgi-204.6-contract-reporting

Scan the matching topic reference above

**Reference 02**

# Plumbing: key terms and learning links

## Counts and reported places

### 04. Award with activity / action

Meaning. In this episode, an award with activity is a distinct award/order identity with a transaction in the selected period; an action is an initial award transaction or a later amendment/modification.

Use it. Avoid counting several changes to the same award as several new contracts, and do not add yearly distinct-award counts as though identities never overlap.

Keep the limit. This is the selected-period counting definition used in this lesson, not a universal government definition. Overlapping periods can contain the same award identity.

### 08. Reported location / buying office

Meaning. A reported place of performance, the recipient's legal business address and the office administering a purchase are distinct data concepts.

Use it. Verify the facility/address, multi-site scope, access and service actually purchased before treating a location as nearby work. Preserve ZIP leading zeros.

Keep the limit. A predominant or coded location need not identify every worksite. Keep ZIP leading zeros and check the actual facility and purchased service.

## Official topic references

Reference 02: USAspending - Federal Spending Guide (updated 26 Apr 2023)
https://www.usaspending.gov/data/Federal-Spending-Guide.pdf

Reference 04: DFARS PGI 204.6 - Contract Reporting; amounts/dates/purchaser/place-of-performance instructions
https://www.acquisition.gov/dfarspgi/pgi-204.6-contract-reporting

Scan the matching topic reference above



**Reference 02**

# Plumbing: key terms and learning links

## Value and scheduled performance

### 05. Exercised value / full potential

Meaning. Exercised value covers exercised contract line items; full potential includes unexercised line items and options.

Use it. Compare like value bases when sizing work. Do not equate exercised value with fully obligated funding or turn multi-year potential into an annual service price.

Keep the limit. Exercised value can be partially funded. Changes on one transaction differ from accumulated totals. A vehicle ceiling or estimate is not realized orders or cash received.

### 06. Recorded performance period

Meaning. Reported start/current-completion/potential-completion dates describing scheduled contract performance.

Use it. Check the period/value basis, travel and crew commitments; distinguish exercised work dates from potential option dates.

Keep the limit. Dates describe reported contract scheduling; they do not attest that work was actually completed. An annual quote price is not obtained by dividing value by these dates.

## Official topic references

Reference 04: DFARS PGI 204.6 - Contract Reporting; amounts/dates/purchaser/place-of-performance instructions
https://www.acquisition.gov/dfarspgi/pgi-204.6-contract-reporting

Scan the matching topic reference above

**Reference 04**

# Plumbing: key terms and learning links

## Industry and purchased-service codes

## 07. NAICS / PSC

Meaning. North American Industry Classification System groups establishments by industry; Product and Service Codes describe the predominant purchased product/service.

Use it. Use codes to narrow research, then read the service and requirements. Code 238220 combines plumbing, heating and air-conditioning contractors; it is not plumbing-only history.

Keep the limit. Codes do not establish bidder eligibility or service fit. The dated case reports 811310/K047; do not silently reclassify it into 238220.

## Official topic references

Reference 05: OMB/U.S.Census - 2022 NAICS Manual, section 238220
https://www.census.gov/naics/reference_files_tools/2022_NAICS_Manual.pdf

Reference 06: GSA - Product and Service Codes Manual, April 2024, Introduction/Guidelines
https://www.acquisition.gov/sites/default/files/manual/PSC%20Manual%20April%202024.pdf

Reference 07: DLA SP330027Q0002 dated RFQ/SOW, captured 10 Oct 2026
https://sam.gov/opp/62b4a980ae194fe7b3c51b7004d5b3c4/view

Scan the matching topic reference above

**Reference 05**

**Reference 06**

# Plumbing: key terms and learning links

## Forecasts and access routes

## 09. Forecast / vehicle access

Meaning. A forecast is planning information; a contract vehicle is an established purchasing route with its own ordering and participation conditions.

Use it. Check whether a current solicitation exists and whether your firm can compete through the relevant route or needs another permitted route.

Keep the limit. A forecast is neither an invitation to quote nor proof of an award. Do not infer that a firm can submit orders/quotes simply because a vehicle exists.

## Official topic references

Reference 08: GSA - Find opportunities (updated 6 Oct 2026)
https://www.gsa.gov/small-business/find-opportunities

Reference 09: FAR 16.505 - Ordering
https://www.acquisition.gov/far/16.505

Scan the matching topic reference above

**Reference 08**

**Reference 09**

# Plumbing: key terms and learning links

## Read the dated requirement

### 10. RFQ / SOW

Meaning. Request for quotation / statement of work: the request for supplier pricing and the description of the required work.

Use it. Read the complete request, incorporated terms, work statement, schedule and amendments together; keep a conflict for written contracting-officer clarification.

Keep the limit. Dated teaching case only. The recorded quote deadline, 13 Oct 2026 at 5:30 p.m. EDT, has elapsed. Current amendments, closure or award were not established. Not every quotation is an offer or every order an accepted contract.

### 11. CIPP

Meaning. Cured-in-place pipe, a pipe-lining rehabilitation method in the dated DLA condensate-drain case.

Use it. Verify the actual pipe, preparation, resin/cure, compatibility, inspection and restoration conditions before pricing an installed repair.

Keep the limit. Case-specific method, not a generic replacement scope or a claim that all plumbing work uses CIPP. Dated case, not an open invitation.

## Official topic references

Reference 07: DLA SP330027Q0002 dated RFQ/SOW, captured 10 Oct 2026
https://sam.gov/opp/62b4a980ae194fe7b3c51b7004d5b3c4/view

Reference 03: FAR 13.004 - Legal effect of quotations
https://www.acquisition.gov/far/13.004

Scan the matching topic reference above

**Reference 07**

**Reference 03**

# Plumbing: key terms and learning links

## Start dates and time units

### 12. NTP

Meaning. Notice to proceed: the official commencement trigger named in the case schedule.

Use it. Establish the authorized trigger before reserving crew time or counting the case's performance interval.

Keep the limit. The RFQ records 15 Nov 2026 completion, while the work statement provides 30 calendar days from official notice to proceed or a mutually agreed final schedule. Preserve the conflict for written clarification; do not infer a start date.

### 14. Calendar day / business day

Meaning. Calendar days and expressly specified business days are different time bases.

Use it. Keep the dated case's submittal 5 business days before mobilization and inspection video within 3 business days of curing separate from performance measured in 30 calendar days from notice to proceed.

Keep the limit. Do not silently convert the stated units or invent a business-day holiday/counting convention where the source does not establish it.

## Official topic references

Reference 07: DLA SP330027Q0002 dated RFQ/SOW, captured 10 Oct 2026
https://sam.gov/opp/62b4a980ae194fe7b3c51b7004d5b3c4/view

Reference 12: FAR 2.101 - Definitions: Day
https://www.acquisition.gov/far/2.101

Scan the matching topic reference above

**Reference 07**

**Reference 12**

# Plumbing: key terms and learning links

## Past performance and responsibility

### 13. Past performance / unknown acceptable

Meaning. Past performance is relevant prior performance evidence. This dated RFQ treats a service provider without relevant history as neither favorable nor unfavorable and considers unknown acceptable for that criterion.

Use it. Check the exact evaluation condition and still establish technical ability, resources, eligibility and responsibility.

Keep the limit. Conditional case alternative only, not a universal waiver. FAR 13.106-2 general source flexibility does not turn every past-performance condition into this rule.

## Official topic references

Reference 07: DLA SP330027Q0002 dated RFQ/SOW, captured 10 Oct 2026
https://sam.gov/opp/62b4a980ae194fe7b3c51b7004d5b3c4/view

Reference 10: FAR 13.106-2 - Evaluation of quotations or offers
https://www.acquisition.gov/far/13.106-2

Reference 11: FAR 9.104-1 - General standards
https://www.acquisition.gov/far/9.104-1

Scan the matching topic reference above

**Reference 07** **Reference 10** **Reference 11**

# Plumbing: key terms and learning links

## Acceptance, invoicing and payment

### 15. Acceptance / invoice / cash

Meaning. Government acceptance of conforming work, submission of a correct invoice and actual payment are separate events.

Use it. Budget for documentation, inspection, acceptance and invoicing requirements rather than assuming cash arrives when installation ends.

Keep the limit. The applicable incorporated clause and version, any deviations and the actual contract instructions control. These learning references do not promise advance payment or an unconditional payment date.

### 16. WAWF

Meaning. Wide Area WorkFlow, the electronic vendor payment-request/receiving-report route named by the dated RFQ.

Use it. Confirm the required document type, routing codes, support and receiving report before submitting an invoice.

Keep the limit. The dated RFQ names WAWF on page 5; its specific instructions appear on pages 8-10. Follow the filled-in contract instructions. The process is not a promised cash date.

## Official topic references

Reference 13: FAR 52.212-4 - Contract Terms and Conditions-Commercial Products and Commercial Services
https://www.acquisition.gov/far/52.212-4

Reference 07: DLA SP330027Q0002 dated RFQ/SOW, captured 10 Oct 2026
https://sam.gov/opp/62b4a980ae194fe7b3c51b7004d5b3c4/view

Reference 14: DFARS 252.232-7006 - Wide Area WorkFlow Payment Instructions
https://www.acquisition.gov/dfars/252.232-7006-wide-area-workflow-payment-instructions.

Scan the matching topic reference above

**Reference 13**

**Reference 14**

# Plumbing: key terms and learning links

## Controlled information

### 17. CUI

Meaning. Controlled Unclassified Information: information requiring safeguarding or dissemination controls under applicable law, regulation or government-wide policy, without being classified.

Use it. Confirm designation, categories and approved handling with the contracting authority before transmitting real controlled material.

Keep the limit. This is neither a classification decision for the case nor an authorization to upload material into an assistant. Do not label all company information CUI by default.

## Official topic references

Reference 15: NARA - About Controlled Unclassified Information
https://www.archives.gov/cui/about

Reference 07: DLA SP330027Q0002 dated RFQ/SOW, captured 10 Oct 2026
https://sam.gov/opp/62b4a980ae194fe7b3c51b7004d5b3c4/view

Scan the matching topic reference above

**Reference 15**