Susquehanna pipe repair: dated worked example

SP33002700002 - Defense Logistics Agency (DLA), New Cumberland, Pennsylvania.

Dated teaching case captured 10 Oct 2026. Recorded quote deadline 13 Oct 2026, 5:30 p.m. EDT has elapsed. The 16 Oct exact Qualified Bid lookup returned no open match; amendment, closure or award status was not established. This is not an invitation to quote.

SAM.gov notice page - verify any current notice and amendments

Read the service beyond the code

Approximately 170 feet of 4-inch carbon-steel condensate pipe: cleaning, lining, curing and inspection. Cured-in-place pipe (CIPP) is the proposed lining method, not a generic replacement scope. Industry code 811310/product or service code K047 is outside the shared 238220 history.

Dated source: SOW p. 1 (dimensions), pp. 2-3 (method); RFQ p. 3 (NAICS/PSC); Q&A (carbon steel).

Check the company and the actual delivery team

Confirm the actual business evidence, equipment, crew and applicable conditions. Relevant history can include commercial or other reliable evidence. This RFQ generally permits unknown acceptable treatment where relevant past performance is absent; that does not waive technical capability, responsibility, eligibility or other requirements.

Dated source: RFQ p. 12.

Prove the method

Trace lining preparation, material/cure specifications, inspection and restoration to the stated requirements. Confirm compatibility and the ability to deliver; a catalog or material price alone does not establish a compliant installed repair.

Dated source: SOW pp. 2-3.

Delivery, price and a defensible next move

Keep the schedule conflict unresolved

The RFQ states 15 Nov 2026 completion; the SOW states 30 calendar days from official notice to proceed, or a mutually agreed final schedule. Obtain written contracting-officer clarification before committing crew time or price. Do not silently choose a controlling schedule.

Dated source: RFQ p. 4; SOW p. 4.

Separate submittals, installation and acceptance

Material data and resin cure specifications are due 5 business days before mobilization. Inspection video is due within 3 business days after curing completion. Final acceptance is separate from finishing installation. Business days and calendar days are distinct.

Dated source: SOW pp. 3-4.

Price the complete repair

Include preparation, labor, materials/resin, equipment, curing, waste and inspection; verify government-furnished responsibilities and the applicable incorporated wage determination. The 30-calendar-day firm quote hold begins from the specified quote-receipt date; it is not the performance duration.

Dated source: RFQ p. 3 (wage determination), p. 11 (quote hold); SOW pp. 2-4.

Read the evaluation condition

The dated request uses lowest overall price among responsible quoters conforming to the requirements, on an all-or-none basis; the government may reject all quotes. The absent-history alternative is one criterion, not an award guarantee.

Dated source: RFQ p. 12.

Plan acceptance, invoicing and cash

Use required receiving/supporting records and the Wide Area Workflow (WAWF) invoice route. Apply the controlling payment clauses to a cash plan; no advance-payment or unconditional payment date is promised. Clarify controlled-information designation and approved handling before any real submission.

Dated source: RFQ p. 5 and pp. 8-10 (payment/WAWF); pp. 11-12 (information handling).

Decision exercise

Put each requirement beside company evidence and unresolved questions in the worksheet/matrix. Watch while the controlling schedule or another material condition remains unresolved. A verified specialist can fill a real gap only with agreed responsibilities and terms. Do not infer eligibility, completed work, current availability or an award.

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